



WELCOME
Roadmap to
the Cloud



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Cloud Roadmap Today's Agenda

- > *Journey to the Cloud - Our Four Step Process*
- > *Technical Aspects of the Assessment*
- > *Cost of the Cloud*
- > *Getting Started with DOMA*





Cloud Assessment

*Non-disruptive Analysis of your System
Stakeholder Interview
Calculating Cost*



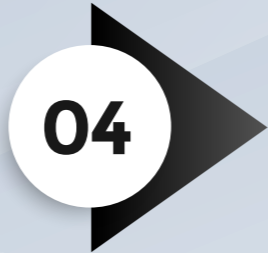
Delivery of Findings

*Total Cost of Ownership Report
Multiple Migration Pathways
Option for License Agreement Assessment*



Immersion Day

*One Day Session - in-depth approach
that helps your experts learn to use AWS.
Tailored to your needs and interests.*



Proof of Concept

*Choose your Focus Area and begin you
first cloud project with our team of experts.*



Select
Consulting
Partner

Public Sector Partner

Amazon EC2 for
Microsoft Windows
Server

Why Amazon Web Services?

The DOMA Story with Chandler Pitcher

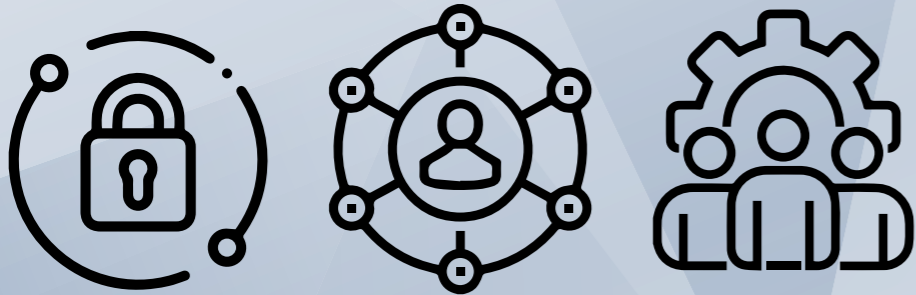
The Assessment

FAQS



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What are Some of the Biggest Barriers to Migrating?



Security Concerns

Today's solutions are highly secure and provide excellent business continuity in the event of an unexpected disaster.

Management/Executive Support

DOMA assists with truly understanding the benefits of a new solution and creating a case for implementing that solution for your business.

Internal Staff

"Do we have enough internal staff to learn and manage this new solution?" DOMA can be a great resource because we understand cloud and can help minimize demands on existing staff during adoption and maintenance of new solutions.

Is a Cloud Assessment Disruptive?

No, it will not impact your daily operations.



The initial cloud assessment tool will run in the background of your system. It will not put your data or compliance at risk, and will not affect the operation of your current infrastructure or workloads.

Delivery of Findings

Your TCO Report



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What Tools Does DOMA Use?

AWS Calculator

DOMA will provide a full TCO for the Cloud

AWS Calculator can:

- > *Compare Costs per Region*
- > *Find the right Amazon EC2 Instance for your needs*
- > *Provide Transparent, Hierarchical estimates*



What Metrics does the TCO Report Provide after an Assessment?

Detailed outline of suggested migration path strategies

Cost analysis on-premise vs AWS Cloud



You can also participate in an Operational Licensing Assessment (OLA) -
For many customers one of the biggest area of savings is eliminating licensing fees.

Is the Cloud Actually Cheaper/Better than On-Premise?

Generally Yes, even in the cases where there is a higher upfront cost to migrate, long term costs tend to be lower, and ROI is typically higher.

Some of the Benefits of Migrating that Affect Cost include:

- > *Pay only for what you use - even by the weekday*
- > *Shared Security Model*
- > *Eliminate overhead costs from on-premise solutions (such as real estate, energy consumption, and storage space)*
- > *Improved long-term flexibility*

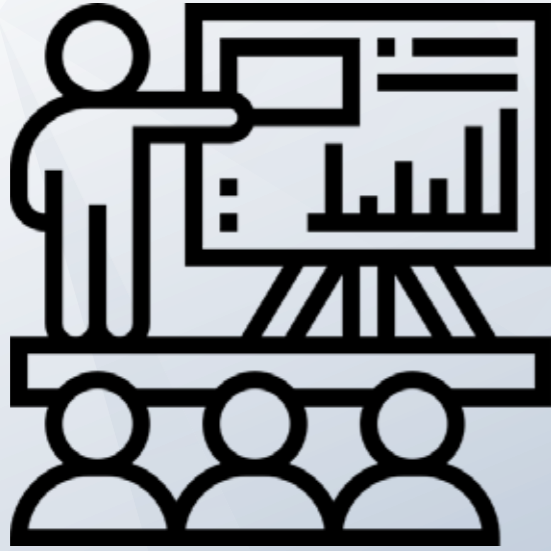
Immersion Day

What is it?



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AWS Immersion Day

One Day Workgroup Session Online or In-Person

An immersion day offers hands-on activities with your team delivered by AWS Architects

It can be tailored to your interests:

- > *Databases*
- > *Database Migration*
- > *Applications,
Infrastructure,*
- > *Servers & Storage*
- > *More*

Proof of Concept

How has the Cloud Impacted Other Organizations?



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Why the Four Step Process?

Proven to be Effective

- > Offers a realistic look at your infrastructure and all the applications running in your environment*
- > Gives you and your Team access to all that AWS has to offer - you choose what you want to work on first - what is most important to you*
- > Professional guidance - you to get one-on-one with AWS/DOMA professionals to discuss your plans*
- > Finally, allows you to "kick the tires" before committing yourself and your organization to AWS Cloud*



Case Study city of Port St. Lucie

42% cost savings on hosting costs

Based on findings and recommendations from the assessment, DOMA migrated a PSL SQL-based application to Amazon's Relational Database Service (RDS). RDS provides cost efficient and resizable capacity while automating time-consuming administration tasks such as hardware provisioning, database setup, patching, and backups.

< Download the Case Study Online at: DOMAonline.com/case-studies/

How to get Started with DOMA (Next Steps)

You can get an assessment with DOMA
directly through AWS Marketplace

< Download an Assessment Overview & Learn More at: DOMAonline.com/cloudassessment/



Any Questions?

THANK YOU

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